

From: John Payne [mailto:jpayne@clearesult.com]

Sent: Friday, April 28, 2017 11:56 AM

To: Christine Witulski <cwitulski@bessermuseum.org>

Subject: RE: FW: Efficiency UNITED C&I Incentive Application: MPSC-Alpena Power-C&I-Electric
E:13794001

Hello Christine,

It was a pleasure speaking with you about the Efficiency United Program for Alpena Power.

The E.U. Commercial & Industrial Incentive/Rebate Program has limited annual budget that is available on a 1st come basis.

The 2017 C & I budget is approximately \$126,000.00

This year we were able to offer a limited “Bonus Incentive” for LED lighting projects with funds carried over from last year.

2017 Bonus schedule:

1st Quarter – 40%

2nd Quarter – 35%

3rd Quarter – 25% (if funds are still available)

The Besser Museum parking lot lighting project was submitted and pre-approved for the 35% Q2 bonus.

Your signed pre-approval letter reserves the funds for the project. *The project must be completed by 6/30/2017 to qualify for the bonus.*

·	\$1,207.80	“prescriptive incentive/rebate”
·	\$422.73	“bonus incentive/rebate”
	\$1,630.53	total

It is not known if there will be bonus incentives available for the 2018 program year.

In my opinion; it would be best to take advantage of the bonus offer if possible.

The proposed LED lighting from OMEGA Electric will benefit the Museum with:

- Improved security with increased lumens
- Brighter light - 5000 Kelvin color temperature (cool crisp white w/better color rendition)
- 9,714 kWh - estimated annual energy savings
- \$1,093.00 - estimated annual cost savings
- 100,000 hours estimated LED life
- Reduced maintenance cost

Respectfully,

John Payne

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Efficiency UNITED Program www.encyunit.com